

**WE ARE
INVISIBLE.**

YOU ARE NOT!

FUCHS is the world's largest independent supplier of innovative lubrication solutions, covering almost every industry and application. Our products and solutions keep the world moving even though they are not always visible. What matters is that each of our over 6,000 employees in over 50 countries is visible – their entrepreneurial spirit, ideas, and skills are the foundation of our global business. Come be seen at FUCHS by joining us as:

Internal Sales Coordinator

Location: FUCHS HQ, Stoke-On-Trent

Hours of Work: Monday – Friday 09:00am – 17:00pm (35 hours per week)

Your areas of responsibility:

- Drive new business by qualifying inbound leads and hunting outbound opportunities via calls and emails
- Grow and develop existing customer accounts through upselling, cross-selling, and relationship building
- Research and uncover new sales opportunities using CRM data, market insights, and campaign leads
- Building the relationship to uncover customer needs, processes, and application requirements
- Partner with Sales Managers to hand off high-value opportunities for closure
- Execute targeted sales campaigns and promotions alongside industrial and automotive sales teams
- Track every interaction, opportunity, and win in the CRM — because data drives performance
- Build strong market and product knowledge to position solutions confidently
- Consistently exceed activity, pipeline, and revenue targets

The person:

Must be highly organized, resilient and comfortable in a fast-moving sales environment. Must have a strong phone presence with the ability to influence and build trust. High level or IT literacy and confidence using CRM systems, sales tools and digital platforms. Knowledge of SAP and experience growing revenue from existing customers. Ideally, experience in Industrial, automotive or technical areas.

These are your benefits:

- Holiday Entitlement above Statutory
- Annual Bonus Scheme
- Pension Scheme
- Employee Assistance Program
- Discounted Private Medical Cover

Do you have any questions? Winona Newman (Winona.newman@fuchs.com) will be more than happy to answer them!

Come be seen at FUCHS – join our team and move the world with us!

<https://www.fuchs.com/uk/en/careers/jobs-at-fuchs/vacancies/>

MOVING YOUR WORLD

