

## FUCHS at a glance

Established 3  
Generations ago as a  
Family-owned business

Around **6,700**  
employees

Preference share listed  
in the **MDAX**

**No. 1**  
among the independent  
suppliers of lubricants

**€3.5 bn**  
sales revenues in 2024

**71**  
Companies worldwide

### Lubricants

- Protect surfaces from corrosion and wear
- Reduce friction and wear in moving systems
- Cool machines and equipment
- Transfer energy

## FUCHS – Competitive Advantage

### Technology and innovation leadership

Full focus on high-efficiency  
lubricant solutions and functional  
fluids

Independency allows reliability,  
customer & market proximity and  
continuity

Advantage over large oil  
companies

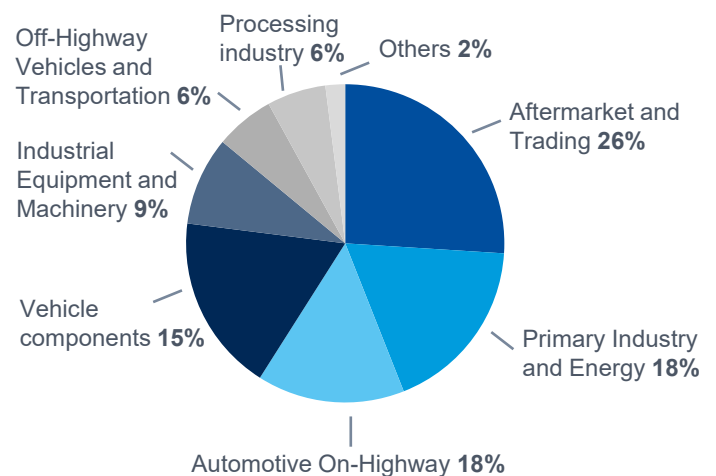
### Strategically important product areas

FUCHS is a full-line supplier

Global presence, R&D strength,  
know-how transfer, speed

Advantage over other  
independent companies

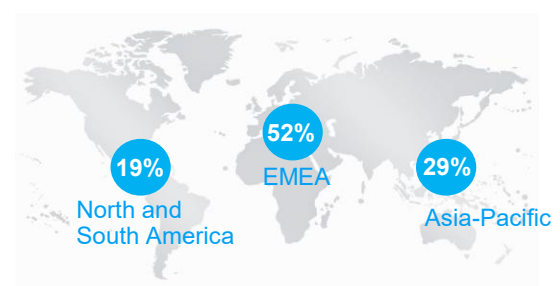
## Customer Structure by revenue 2024



## Key group figures [€ mn]

|                    | 2024  | 2023  |
|--------------------|-------|-------|
| Sales revenues     | 3,525 | 3,541 |
| Gross profit       | 1,215 | 1,145 |
| EBIT               | 434   | 413   |
| Earnings after tax | 302   | 283   |

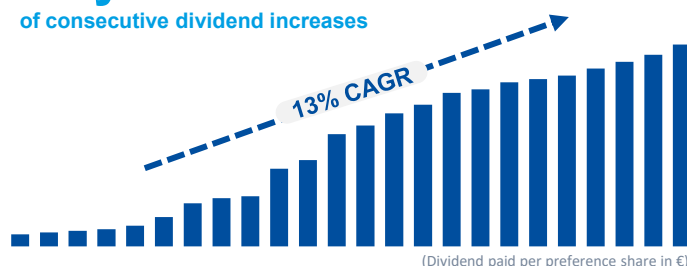
## Sales by region 2024



## FUCHS share performance

**23 years**

of consecutive dividend increases



## Key figures FUCHS shares

- The **market capitalization** of FUCHS shares stood at **€4.8 billion** at the end of 2024
- **58%** of the FUCHS ordinary shares are held by the FUCHS family, allowing to remain independent
- Shareholders have benefited from an **average annual dividend increase of 13%** on preference shares **over the past 23 years**