

# QUARTERLY REPORT

For the first nine months 2007

>> Dynamic corporate development continues Profit and cash flow considerably higher than previous year



FUCHS PETROLUB AG

# THE FIRST NINE MONTHS OF 2007 AT A GLANCE

[in € million]	1-9/2007	1–9/2006
Sales revenues <sup>1</sup>	1,031.3	999.5
Europe	704.2	656.6
North and South America	160.5	181.9
Asia-Pacific, Africa	189.3	178.1
Consolidation	-22.7	-17.1
Earnings before interest and tax (EBIT)	145.1	120.6
Profit after tax for the first nine months	87.2	71.8
Gross cash flow	100.4	87.1
Capital expenditures <sup>2</sup>	15.3	13.2
Employees (as at September 30)	3,820	3,792

1 By company location

2 In property, plant and equipment and intangible assets

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# LETTER TO OUR SHAREHOLDERS

#### Dear Shareholders,

A successful third quarter confirms our belief that 2007 will once again be a very strong performance – our sixth successive record year.

In the first nine months of 2007 the Group generated profits after tax of €87 million, which represent an increase of 21% over the previous year. The main reason for this success was internal sales revenue growth of just under 6%. At the same time, significant free cash flow of nearly €72 million (43) was generated.

Earnings per ordinary and preference share amount to  $\in$  3.34 (2.73) and  $\in$  3.38 (2.78) respectively. As expected, the share buyback program had a minimal effect in the first nine months of the year.

We are expecting internal sales revenue growth for 2007 to be positive. The excellent EBIT result as at the end of September strengthens our forecast of a double-digit increase on last year's record figure of €161 million.



**Stefan Fuchs** Chairman of the Executive Board

# THE FUCHS SHARES

The FUCHS ordinary and preference shares continued to increase in price at the start of the third quarter. In the second half of July, ordinary and preference shares reached their highest levels so far this year, at  $\in$ 72.87 and  $\in$ 75.11 respectively. However, our shares were also unable to escape the correction phase that subsequently affected the international stock exchanges.

At the end of the first nine months of the year, on September 28, 2007, the ordinary share price closed at €62.34 which was 19.9 % above the end-of-year price for 2006. The preference share closed at €64.72, registering an increase of 11.6 %. The DAX and SDAX rose 19.2 % and 3.0 % over the same period.

The share buyback program agreed at the Annual General Meeting began on May 10. By September 28, 2007, the bank instructed by us in this matter had acquired a total of around 482,000 ordinary and preference shares. These shares are purchased for redemption only.

# Ordinary and preference share prices compared with DAX and SDAX (Jan 1– Sep 30, 2007)



# MANAGEMENT REPORT

## Environment

The global economy continued its growth trend in the first nine months of 2007. According to the Kiel Institute for the World Economy (IfW), however, the economic risks have increased. The vigorous expansion in the developing and emerging markets has accelerated over the course of the year, especially in Asia and particularly in China. By contrast, in the USA the economy weakened due to the problems triggered by the real estate crisis.

The German Engineering Federation (VDMA) has revised its production forecast for 2007 upwards from 9 % to 11 %.

The German automotive industry continues to expect strong export business but a weaker domestic market this year, according to the German Automobile Industry Association (VDA). Domestic automobile production increased by 7 % in the first six months of 2007, but the growth rate for the first nine months of 2007 has fallen slightly to 6 %.

The German Chemical Industry Association (VCI) is expecting annual growth of around 4 % for 2007.

The global lubricants industry was able to benefit from the continuing overall positive economic indicators in the first nine months.

# Sales revenues

In the first nine months of 2007 the FUCHS PETROLUB Group enjoyed organic (internal) sales revenue growth of 5.6 % or €56.0 million. After taking into account currency and deconsolidation effects, the net rise in sales revenue was 3.2 % or €31.8 million.

Summary of factors affecting revenues during the first nine months:

	in € million	in %
Internal growth	+56.0	+5.6
External growth	-7.8	-0.8
Currency translation effects	-16.4	-1.6
Growth in sales revenues	+31.8	+3.2

[in € million]							
	1–9/2007	1–9/2006	Internal growth	External growth	Currency effects	Total change absolute	Total change in %
Europe	704.2	656.6	56.3	-10.9	2.2	47.6	7.2
North and South America	160.5	181.9	-11.9	1.7	-11.2	-21.4	-11.8
Asia-Pacific, Africa	189.3	178.1	17.5	1.2	-7.5	11.2	6.3
Consolidation	-22.7	-17.1	-5.9	0.2	0.1	-5.6	_
Total	1,031.3	999.5	56.0	-7.8	-16.4	31.8	3.2

## Development of sales revenues by region

The Europe region achieved a pleasing internal sales revenue growth of  $\leq$ 56.3 million or 8.6%. In North and South America, however, internal sales revenue fell by 6.5% (– $\leq$ 11.9 million). This can be attributed primarily to reduced demand in the North American automotive and its supplier industries. On the other hand, internal growth in the expanding Asia-Pacific, Africa region was encouraging at 9.8% (+ $\leq$ 17.5 million).

As a consequence of the strength of the euro, sales revenues generated outside the Europe region were, when converted, lower in comparison to the previous year. For North and South America the currency translation effect was -6.2 % (-€11.2 million), for Asia-Pacific, Africa it was -4.2 % (-€7.5 million).

The deconsolidation of our polishing segment, which was sold on July 1, 2006, also reduced the sales revenue figure. However, the reduction was lessened somewhat by the first-time consolidation of our subsidiaries in the Ukraine and in Turkey and by two further smaller acquisitions in Brazil in the first six months of 2007. External growth was on balance -  $\in$ 7.8 million or -0.8 %.

The summary of all factors affecting sales revenues shows total sales revenue growth for Europe of 7.2 % or  $\leq$ 47.6 million, sales revenue growth of 6.3 % or  $\leq$ 11.2 million for Asia-Pacific, Africa, and a sales revenue decrease of 11.8 % or  $\leq$ 21.4 million for North and South America.

# Earnings

Profit after tax for the first nine months of 2007 was  $\in$  87.2 million (71.8), which represents an increase of  $\in$  15.4 million or 21.4 % over the same period of the previous year.

This success is due primarily to the disproportionate increase in gross profit and the disproportionately low growth in expenses in selling and distribution, administration and research and development. Gross profit increased by  $\leq$ 29.7 million or 8.4 % to  $\leq$ 383.4 million (353.7), while the overheads went up by only 1.6 % or  $\leq$ 3.8 million.

An increase in the EBIT result of 20.3 % or €24.5 million produced a new record of €145.1 million (120.6). As a percentage of sales revenues, EBIT is 14.1% (12.1).

An improved financial result as a consequence of lower financial liabilities also contributed to the increase in earnings. On the other hand, tax expenditure rose because of the pending tax rate reduction in Germany and the resulting write-downs of deferred tax assets.

The profit after tax of  $\in$  87.2 million (71.8) generated in the first nine months of 2007 represents a net return on sales of 8.5 % (7.2).

The principle driving force behind the profit increase within the Group was the positive development of the European companies. This region increased its EBIT result by €23.7 million to €94.7 million (71.0), which represents a margin of 13.4 % (10.8) in relation to sales revenues. The Asia-Pacific, Africa region also increased its absolute and relative EBIT results compared with the same period of the previous year. The EBIT result of €23.5 million (16.1) represents 11.5 % (8.5) of sales revenues. At €28.5 million, the EBIT result achieved in North and South America failed to match the previous year's figure (32.1) because of falling sales revenues and the stronger euro. The EBIT margin is 17.8 % (17.6).

Earnings per ordinary and preference share were €3.34 (2.73) and €3.38 (2.78) respectively.

# Net assets and financial position

Encouraging results and cash flow developments in the first nine months of 2007 once again ensured a stable balance sheet. Despite buying back shares worth €32.1 million and paying out dividends amounting to €25.5 million, at September 30, 2007, the Group had equity of €327.1 million or 46.1% of total assets (at December 31, 2006 this figure was €303.2 million or 44.6%). This means that the long-term assets amounting to €261.7 million or 37.0% of total assets can be financed comfortably.

The participation certificates worth  $\in$ 51.1 million, which mature on August 1, 2008, have been moved from long-term to short-term financial liabilities.

Short-term working capital, consisting primarily of inventories of  $\in$ 161.4 million and trade receivables of  $\in$ 218.6 million, is financed by long-term and short-term liabilities.

Total financial liabilities amount to €93.1 million, which represents a reduction of €5.4 million compared with December 31, 2006 (98.5). At the same time, cash and cash equivalents rose from €40.2 million to €48.4 million. Both figures demonstrate the Group's positive cash flow generation.

# Capital expenditure and investments in companies

Investments in property, plant and equipment and intangible assets in the first nine months of 2007 amounted to  $\leq$ 15.3 million (13.2). The new plant in China, for which building work started recently, had only a limited effect on these figures, but its effect will increase in the fourth quarter of the year, and will become particularly noticeable in 2008. The planned construction of a new laboratory in Mannheim will not be realized before 2008.

Depreciation and amortization of property, plant and equipment and intangible assets amounted to  $\in$ 13.9 million (14.7) in the reporting period.

As already reported, two small special lubricants businesses were acquired in Brazil in the first six months of the year in asset deals.

# Statement of cash flows

The statement of cash flows has been adjusted to account for changes to the scope of consolidation and currency effects. For a better depiction of the development of working capital, the classification of the cash flow from operating activities has been changed as of 2007. The comparison values from the previous year have been adjusted accordingly.

As a result of the profit increase, the Group statement of cash flows for the first nine months displays a significant increase in gross cash flow to  $\leq 100.4$  million (87.1).

At  $\in$ 88.7 million, cash flow from operating activities is more than double last year's figure (42.6). This much-improved situation was brought about in particular by the increase in other liabilities (especially provisions for taxes and tax liabilities), as well as by the lower commitment of funds in the area of working capital.

Cash outflow from investing activities stands at  $\leq 17.2$  million. The previous year's figure (cash inflow of  $\leq 0.5$  million) includes proceeds from the sale of the LIPPERT-UNIPOL Group. Investments in long-term assets amounted to  $\leq 15.3$  million (13.2) and acquisitions amounted to  $\leq 3.4$  million.

The free cash flow as cash inflow after financing the long-term and short-term assets amounts to  $\in$ 71.5 million for the first nine months of 2007, which is considerably higher than last year's level (43.1).

Besides the dividend payments, the cash outflow from financing activities of  $\in$ 62.5 million (18.4) also comprises payments of  $\in$ 31.7 million made in connection with our share buyback program.

# Research and development

In the Group's laboratories and test bays a large number of development projects were begun, continued and completed after successful field trials in the quarter under review. Two examples from the area of metalforming lubricants demonstrate the high innovation capacity of FUCHS.

Today, metalforming lubricants have to satisfy a large number of different economic and ecological requirements, with occupational health and safety paramount. Yet, particularly when it comes to fine blanking stainless steel, it is often practically impossible to achieve cost-effective process control without using chlorinated metalforming lubricants. A new fine blanking oil developed by FUCHS has a unique formulation which means it can be used even for difficult metalforming processes with no loss of cost-effectiveness and without the use of chlorinated additives. The product can be used as a concentrate or diluted with water and can be removed from the work piece easily using aqueous cleaners.

Another chlorine-free metalforming lubricant from FUCHS was awarded an innovation prize by the Precision Metalforming Association at a major trade fair in Chicago. The mineral oil-free product is particularly well suited to difficult metalforming processes and even ironing, and replaces heavily chlorinated water-soluble metalforming oils. A wide range of different types of steel can be formed, including cold-rolled steel and high-tensile low-alloy steels. The metalforming lubricant is also weldable and compatible with electro-coating pretreatment plants and high-tensile tool steels. It also offers excellent protection against corrosion without the residues frequently associated with synthetic metalforming lubricants.

# Workforce

As at September 30, 2007, the workforce of the FUCHS PETROLUB Group was the same size as at the end of the first six months of the year, with 3,820 employees worldwide (3,822). The increase compared with the end-of-year figure for 2006 is largely due to the first-time consolidation of companies in the Ukraine and in Turkey, acquisitions in Brazil and business-related staff increases in Europe.

The workforce at a glance:

	30.9.2007	31.12.2006	30.9.2006
Europe	2,407	2,339	2,348
North and South America	584	600	599
Asia-Pacific, Africa	829	826	845
Total	3,820	3,765	3,792

# Opportunities and risks

No significant changes have taken place in the risk situation since the last statement made in the 2006 annual report. On the basis of the information currently available, we are of the opinion that no significant individual risks exist for the FUCHS PETROLUB Group, either now or in the foreseeable future. Nor does the total sum of risks and/or combinations of risks threaten the continued existence of the Group.

The FUCHS PETROLUB Group has implemented an adequate risk management system, which ensures that key opportunities and risks are identified early and dealt with accordingly. We have made all possible provision for typical business risks capable of having a major influence on our company's assets, finances and profits.

# Business transactions with related companies and persons

As at December 31, 2006, a dependent company report was prepared on relationships with related parties pursuant to Section 312 of the German Stock Corporation Act (AktG) with the concluding declaration: "With the legal transactions listed in the dependent companies report, in accordance with the circumstances known to us on the date that the respective transactions were performed, our company received a reasonable consideration in each transaction. No actions subject to disclosure occurred on the instructions or in the interest of the controlling company." The independent auditors of FUCHS PETROLUB AG, KPMG Deutsche Treuhand-Gesellschaft Wirtschaftsprüfungsgesellschaft, have audited this dependent company report and provided it with an unqualified audit opinion.

Up to September 30, 2007 there were no indications that would lead us to revise our statement regarding business transactions with related companies and persons.

# Outlook

We are standing by our growth targets for sales revenue and earnings for 2007 despite the fact that global economic growth rates are expected to fall slightly in the fourth quarter.

With its balanced product and customer mix, the FUCHS PETROLUB Group is well positioned. A further weakening of the US dollar would also have a dampening effect when translating revenues generated in US dollars into euros, but at the same time, price increases on the raw materials markets listed in dollars would be cushioned.

We anticipate that the double-digit EBIT growth rate forecast for 2007 will be achieved.

# FINANCIAL REPORT Consolidated financial statements

# **Consolidated income statement**

[in € million]	First nine months of 2007	First nine months of 2006
Sales revenues	1,031.3	999.5
Cost of sales	-647.9	-645.8
Gross profit	383.4	353.7
Selling and distribution expenses	-160.8	-160.7
Administrative expenses	-58.3	-55.7
Research and development expenses	-17.6	-16.5
Operating profit	146.7	120.8
Other operating income	7.9	11.9
Other operating expenses	-11.3	-13.1
Investment income	1.8	1.0
Earnings before interest and tax (EBIT)	145.1	120.6
Financial result	-6.9	-9.5
Earnings before tax (EBT)	138.2	111.1
Income taxes	-51.0	-39.3
Profit after tax	87.2	71.8
Minority interests	0.5	0.4
Profit after minority interests (Group profits)	86.7	71.4
Earnings per share in €*		
Ordinary share	3.34	2.73
Preference share	3.38	2.78

\* Basic and diluted in both cases.

# **Consolidated income statement**

[in € million]	3 <sup>rd</sup> quarter of 2007	3 <sup>rd</sup> quarter of 2006
Sales revenues	345.0	327.7
Cost of sales	-214.8	-208.5
Gross profit	130.2	119.2
Selling and distribution expenses	-52.9	-52.0
Administrative expenses	-19.5	-18.2
Research and development expenses	-5.8	-5.5
Operating profit	52.0	43.5
Other operating income	2.3	5.9
Other operating expenses	-3.9	-4.2
Investment income	0.6	0.4
Earnings before interest and tax (EBIT)	51.0	45.6
Financial result	-2.2	-2.8
Earnings before tax (EBT)	48.8	42.8
Income taxes	-19.8	-15.1
Profit after tax	29.0	27.7
Minority interests	0.2	0.2
Profit after minority interests (Group profits)	28.8	27.5
Earnings per share*		
Ordinary share	1.12	1.06
Preference share	1.13	1.07

\* Basic and diluted in both cases.

# **Consolidated balance sheet**

[in € million]	30.9.2007	31.12.2006
Assets		
Intangible assets	85.9	83.7
Property, plant and equipment	149.8	150.9
Investments accounted for using the equity method	5.5	4.3
Other financial assets	7.8	8.9
Deferred taxes	12.7	13.3
Long-term assets	261.7	261.1
Inventories	161.4	156.0
Trade receivables	218.6	203.7
Tax receivables	0.8	0.9
Other receivables and other assets	18.8	18.8
Cash and cash equivalents	48.4	40.2
Short-term assets	448.0	419.6
Total assets	709.7	680.7
Equity and liabilities		
Subscribed capital	77.8	77.8
Group reserves	161.3	127.7
Group profits	86.7	96.6
FUCHS PETROLUB Group capital	325.8	302.1
Minority interest	1.3	1.1
Shareholders' equity	327.1	303.2
Pension provisions	51.9	51.3
Other provisions	9.0	8.6
Deferred taxes	10.6	10.9
Financial liabilities	3.8	55.4
Other liabilities	0.5	1.0
Long-term liabilities	75.8	127.2
Trade payables	106.3	117.4
Provisions	38.6	40.0
Tax liabilities	30.9	19.3
Financial liabilities	89.3	43.1
Other liabilities	41.7	30.5
Short-term liabilities	306.8	250.3
Total equity and liabilities	709.7	680.7

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# Statement of changes in shareholders' equity

[in € million]				
	Subscribed capital AG	Capital reserve AG	Equity capital generated in the Group	
As at 31.12.2005	70.7	94.9	57.7	
Dividend payments			-17.4	
Capital increase from corporate funds	7.1	-7.1		
Gains and losses not recognized in the income statement				
Currency effects				
Financial instruments net of deferred tax				
Other changes				
Gains and losses recognized in the income statement				
Profit after tax 1.130.9.2006			71.4	
As at 30.9.2006	77.8	87.8	111.7	
As at 31.12.2006	77.8	87.8	136.9	
Share buy-back				
Dividend payments			-25.2	
Gains and losses not recognized in the income statement				
Currency effects				
Financial instruments net of deferred tax				
Other changes				
Gains and losses recognized in the income statement				
Profit after tax 1.130.9.2007			86.7	
As at 30.9.2007	77.8	87.8	198.4	

Effects from currency translations	Market valuation of financial instruments	Reserve for own shares	Group's capital	Minority interest	Share- holders' equity
8.7	-0.6	0	231.4	1.2	232.6
			-17.4	-0.4	-17.8
			0		0
-6.4			-6.4		-6.4
	0.5		0.5		0.5
 			71.4	0.4	71.8
2.3	-0.1	0	279.5	1.2	280.7
-0.4	0	0	302.1	1.1	303.2
		-32.1	-32.1		-32.1
			-25.2	-0.3	-25.5
-5.7			-5.7		-5.7
			0		0
 			0		0
 			86.7	0.5	87.2
-6.1	0	-32.1	325.8	1.3	327.1

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# Statement of cash flows

[in € million]	30.9.2007	30.9.2006
Profit after tax	87.2	71.8
Depreciation and amortization of long-term assets	14.0	15.6
Change in long-term provisions	0.8	-0.2
Change in deferred taxes	0.2	0.9
Non-cash income from investments accounted for using the equity method	-1.8	-1.0
Gross cash flow	100.4	87.1
Change in inventories	-7.2	-9.0
Change in trade receivables	-17.2	-23.4
Change in other assets	0.3	0.7
Change in trade payables	-10.3	-5.9
Change in other liabilities (excluding financial liabilities)	22.8	-5.1
Gain/loss on disposal of long-term assets	-0.1	-1.8
Cash inflow from operating activities	88.7	42.6
Investments in long-term assets	-15.3	-13.2
Acquisition of subsidiaries and other business units	-3.4	0.0
Disposal of subsidiaries and other business units	0.0	12.1
Proceeds from the disposal of long-term assets	1.5	1.6
Cash flow from investing activities	-17.2	0.5
Free cash flow	71.5	43.1
Dividends paid	-25.5	-17.8
Purchase of treasury shares	-31.7	0.0
Changes in bank and leasing commitments	-5.3	-0.6
Cash outflow from financing activities	-62.5	-18.4
Cash and cash equivalents at the end of the previous period	40.2	26.0
Cash inflow from operating activities	88.7	42.6
Cash flow from investing activities	-17.2	0.5
Cash outflow from financing activities	-62.5	-18.4
Effect of currency translations	-0.8	-1.0
Cash and cash equivalents at the end of the period <sup>1</sup>	48.4	49.7
Details of the acquisition and disposal of subsidiaries and other business units		
Total of all purchase prices <sup>2</sup>	3.4	0.0
Total of acquired cash and cash equivalents	0.0	0.0
Balance of acquired net assets <sup>3</sup>	1.2	0.0
Total of all sale prices <sup>4</sup>	0.0	1.1
Total of sold cash and cash equivalents	0.0	1.3
Total of sold net assets <sup>5</sup>	0.0	-2.9

## Segment report

[in € million]						
	Europe	North and South America	Asia- Pacific, Africa	Total operating companies	Holding companies incl. con- solidation	FUCHS PETROLUB Group
First nine months of 2007						
Sales revenues by company location	704.2	160.5	189.3	1,054.0	-22.7	1,031.3
Segment earnings (EBIT)	94.7	28.5	23.5	146.7	-1.6	145.1
EBIT in % of sales revenues <sup>1</sup>	13.4	17.8	11.5	13.7		14.1
First nine months of 2006						
Sales revenues by company location	656.6	181.9	178.1	1,016.6	-17.1	999.5
Segment earnings (EBIT)	71.0	32.1	16.1	119.2	1.4	120.6
EBIT in % of sales revenues <sup>1</sup>	10.8	17.6	8.5	11.6		12.1

1 Excluding EBIT of investments accounted for using the equity method as their sales figures are also not included.

Notes to the statement of cash flows

1 Cash and cash equivalents comprise total liquid funds of the Group.

- 2 All purchase prices were paid in cash or cash equivalents.
- 3 Acquired net assets of IGUCIMA INDUSTRIA DE LUBRIFICANTES LTDA. and TRIBOTÉCNICA LUBRIFICANTES SINTÉTICOS LTDA., both Brazil.
- 4 All sale prices were paid in cash or cash equivalents.
- 5 Sold net assets previous year of FUCHS LUBRICANTS (BANGLADESH) LTD. and LIPPERT-UNIPOL Group.

# FINANCIAL REPORT | Notes to the consolidated financial statements

The consolidated financial statements of FUCHS PETROLUB AG, Mannheim, have been prepared in accordance with the principles of the International Financial Reporting Standards (IFRS), taking into account the standards and interpretations laid down in the guidelines of the International Accounting Standards Board (IASB) – to be applied within the EU – valid on the date of report. The accounting and valuation principles, together with the calculation methods, remained unchanged from the consolidated financial statements for 2006; we therefore refer to the notes to the consolidated financial statements made there. The interim financial statements are unaudited.

#### Changes in the scope of consolidation

The scope of consolidation has been extended in the first nine months of 2007 due to the firsttime consolidation of two companies, of which one is a fully consolidated company from the Europe region and the other a proportionally consolidated company from the Asia-Pacific, Africa region. In addition, four companies which were no longer in operation were deconsolidated. These were one company from the Europe region and three companies from the Asia-Pacific, Africa region.

These changes to the scope of consolidation do not significantly affect the comparability of the Group's balance sheet and income statement to the previous year. This leads to an increase in total assets of about  $\leq$ 1.5 million and additional sales revenues of  $\leq$ 2.1 million.

#### Share buyback program

In accordance with the authorization by the Annual General Meeting of FUCHS PETROLUB AG on May 2, 2007, the Executive Board of the company has decided, with the approval of the Supervisory Board, to begin the share buyback program on May 10, 2007. This authorization enables FUCHS PETROLUB AG to purchase up to 10 % of its share capital, i.e. up to 1,296,900 ordinary and up to 1,296,900 preference shares for the purpose of redemption via the stock exchange by November 1, 2008. All transactions in relation to the share buyback program will be published weekly on the FUCHS PETROLUB AG website under "Investor Relations/Share buyback program".

In the period from May 10, 2007 to September 30, 2007 the company bought back a total of 482,193 own shares. This corresponds to 1.9 % of its share capital. 242,214 ordinary shares at a total value of €15.8 million (average share price €64.93) and 239,979 preference share at a total value of €16.3 million (average share price €68.03) were purchased.

The total amount of  $\leq$ 32.1 million spent (of which around  $\leq$ 31.7 million was paid by September 30) has been deducted from the shareholders' equity and, pursuant to IAS 33.20, the shares bought back are no longer taken into account for calculating the earnings per share. Up to now no treasury shares have been redeemed.

Mannheim, November 2007 FUCHS PETROLUB AG

The Executive Board

# FINANCIAL CALENDAR

ates 2008	
March 28	>> Balance Sheet Press Conference, Mannheim
	>> DVFA Analysts Conference, Frankfurt
May 6	>> Annual General Meeting, Mannheim
	>> Report on the First Quarter of 2008
7	>> Information Event for Swiss shareholders, Zurich
August 6	>> First-Half Press Conference, Mannheim
	>> Report on the First Half Year of 2008
ember 6	>> Quarterly Report, Third Quarter 2008

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# DISCLAIMER

This quarterly report contains statements about future developments that are based on assumptions and estimates by the management of FUCHS PETROLUB AG. Even if the management is of the opinion that these assumptions and estimates are accurate, future actual developments and future actual results may differ significantly from these assumptions and estimates due to a variety of factors. These factors can include changes in the overall economic climate, changes to exchange rates and interest rates, and changes in the lubricants industry. FUCHS PETROLUB AG provides no guarantee that future developments and the results actually achieved in the future will agree with the assumptions and estimates set out in this quarterly report and assumes no liability for such. This quarterly report is also available in German. Both language versions are accessible via the internet.

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